Regional Director of Development



Advocates for Basic Legal Equality, Inc. (ABLE), a non-profit regional law firm that provides highquality legal assistance to people and groups living in poverty in western Ohio, seeks a Regional Director of Development for its Dayton office for development throughout a 32-county region.

The Regional Director of Development will be responsible for implementing all development activities for the Dayton and Toledo regional markets of ABLE and Legal Aid of Western Ohio (LAWO). This includes fundraising related to campaigns, events, donor cultivation, planned giving, volunteer engagement, and community collaboration.

The individual must be committed to ABLE and LAWO's mission and the principle of equal access to justice, have a passion for fundraising, and be able to motivate and support Board members, staff, volunteers, and donors to reach targeted annual fundraising goals. Primary responsibilities are leading and implementing annual campaigns, direct mail and email campaigns, event management, and donor cultivation and stewardship. The ability to identify and cultivate key relationships, be accountable to meeting annual fundraising financial goals, and solicit significant gifts is essential. Strong writing, strategic planning and execution of plans, and organizational skills are essential to success in this position. Some grant writing is required. The person filling this position will also manage contracted event planners for events in Dayton and Toledo.

Salary depends on relevant experience. Excellent annual leave, holiday, and fringe benefits.

To Apply: Send resume and cover letter electronically by COB on April 23, 2021, to: Email: <u>jobs@ablelaw.org</u> with the Subject: Regional Director of Development.

ABLE is an Equal Opportunity Employer and places a high value on diversity in our workplace, including diversity in race, ethnicity, gender, sexual orientation, age, and physical ability. We strive to create an environment welcoming to all individuals and we encourage applications from individuals traditionally underrepresented in the legal profession. Equal access to ABLE's office is available. Applicants requiring accommodation to the interview/application process should contact the recruitment coordinator at the address listed above.